

Capability Statement

Business Aircraft Consumables, Inc.

Small Business Concern (SB) Kelly Palma, VP of Sales (815) 356-5191 kelly@bac-online.com <u>www.bac-online.com</u>

Core Competencies

Business Aircraft Consumables, Inc. is located in Crystal Lake, IL and has been in business since 1997. We distribute aerospace consumables such as jet turbine oil, grease, tape, aircraft sealants and much more to corporate flight departments, FBO's, and various government entities. We also source aircraft ground support equipment (GSE). BAC has been a supplier for government contactors for many years, including Northrop Grumman, Raytheon, ATAC and S3 AeroDefense. In 2023, we grossed \$1.9 million in sales and are on track to surpass \$2 million in 2024.

Past Performance

United States Air Force



United States Army

United States Navy

United States Coast Guard

United States DOT

Aircraft Associates (FBI)











Differentiators

- Fully stocked 4,000 sq. ft. warehouse allows for same day shipping of hundreds of in-stock products.
- Expedited shipping available for non-flammable goods.
- DOT HAZMAT certified shipper under 49CFR.
- Government purchasing cards accepted.
- We have relationships with many aerospace vendors who are able to quickly drop ship items we do not stock.
- Extensive industry knowledge and willingness to source consumables and supplies.
- Established micropurchasing history with military and government entities.

Consumables made easy...